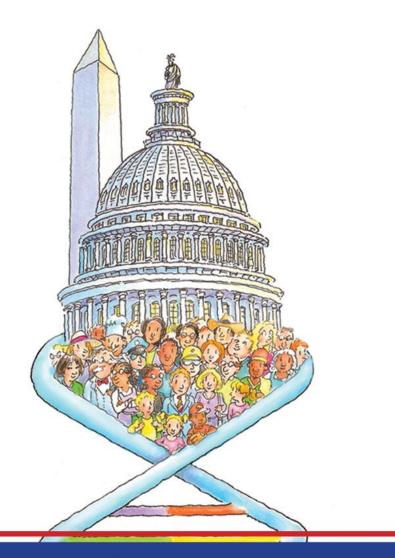
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# Racial/Ethnic Patient Mix in Hospitals: Impact on Readmissions and Financial Performance

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# Background

- Research suggests that site of care is a predictor of racial/ethnic disparities in care
- Minority-serving institutions are oftentimes teaching hospitals and resource constrained
- Policies that financially penalize hospitals for higher readmission rates may exacerbate racial/ethnic disparities in care

















# Research Objective

- Assess the relationship between racial/ethnic patient mix and hospital's financial and quality performance
- Unit of analysis hospital







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# Conceptual Framework

- Resource Dependence Theory
  - Organizational strategic response to environmental pressures to attract resources
  - Organizational slack facilitates accommodations to environmental demands
  - Hospitals with a higher proportion of minorities may have
    - More uninsured patients
    - Greater dependence on Medicaid
  - Private insurance patients may avoid hospitals with high Medicaid and uninsured
  - Less resources may result in both lower quality and lower financial performance





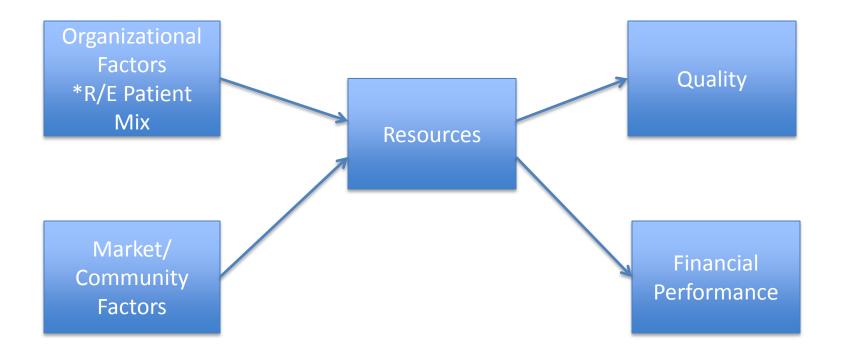








#### Racial/Ethnic Patient Mix and Hospital Performance







# Data and Sample

- 2007 and 2008 data for hospitals in California, Florida, and New York
- Data Sources
  - HCUP State Inpatient Database
  - American Hospital Association Annual Survey
  - Medicare Cost Reports
  - Area Resource File
- Sample
  - 888,700 admissions for acute myocardial infarction (AMI), heart failure, and pneumonia
  - 68% White, 9% Black, 11% Hispanic, 4% Asian, 7% Other

















# Dependent Variables

- Number of hospital readmissions (log transformed) using algorithm
  - Overall
  - Acute myocardial infarction
  - Heart failure
  - Pneumonia
- Financial performance
  - Operating margin (operating income/operating revenue)
  - Total margin (net income/total revenue)















### Independent Variable and Control Variables

• Racial/ethnic patient mix-

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- % total admissions
- Non-Hispanic Whites (reference)
- Non-Hispanic Blacks
- Hispanics

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- Non- Hispanic Asian
- Other
- Organizational factors
  - Ownership
  - System Member
  - Teaching
  - Beds
  - Total number of admissions

- Market/Community factors (county)
  - Competition (Herfindahl Index)
  - Unemployment rate
  - % poverty
  - Per capita income
  - % Racial/ethnic minorities
  - % age 65+
  - Medicare managed care penetration
  - % low education (8<sup>th</sup> or less)
  - PCP per 1000 pop.
  - Metropolitan area
- Year and state fixed effects













# Analysis

- Multi-level model (Proc Mixed)
  - First level: organizational variables
  - Second level: county variables
- State and year fixed effects
- Stratified by race/ethnicity: White, Black, Hispanic, Asian, Other













### Racial/Ethnic Patient Mix of Hospital Inpatients by State, 2008

	California		Florida			New York			
Race/ ethnicity	Total admissions	30-day readmissions	%	Total admissions	30-day readmissions	%	Total admissions	30-day readmissions	%
White	99,043	13,881	14.0%	96,736	13,134	13.5%	80,977	11,254	13.9%
Black	13,022	2,319	22.5%	17,156	2,583	15.1%	17,140	2,645	15.4%
Hispanic	29,549	4,108	13.9%	11,407	1,605	14.1%	10,673	1,587	14.9%
Asian	12,157	1,898	15.6%	630	71	11.2%	2,928	381	13.0%
Other	3,312	467	14.1%	4,977	850	17.1%	7,969	997	12.5%
Total	157,083	22,673	14.4	130,906	18,243	13.9%	119,687	16,864	14.1%

Note: Only includes patients with a primary diagnosis of AMI, HF, and pneumonia. Source: State Inpatient Database, 2008

### Regression Results for 30-day Readmissions – Overall<sup>1</sup>

	Whites	Blacks	Hispanics	Asians	Other
% Black	0.38***	44.81***	1.67***	1.28	1.02
	0.50	44.01	1.07	1.20	1.02
% Hispanic	0.17***	1.33	30.12***	1.33	0.77
% Asian	0.54*	10.83***	4.39***	395.09***	1.07
% Other	0.07***	1.11	0.40***	0.86	292.66***

<sup>1</sup>After adjusting for organizational and market characteristics All-cause readmissions for AMI, HF, and Pneumonia admissions Coefficients represent Exp(beta). \*\*\* p < 0.001; \*\* p < 0.001; \* p < 0.01

### Regression Results for 30-day Readmissions – AMI<sup>1</sup>

	Whites	Blacks	Hispanics	Asians	Other
% Black	0.12***	59.12***	1.08	1.39	1.15
% Hispanic	0.10***	2.00**	24.24***	1.50	0.84
% Asian	0.12***	3.85**	2.44**	54.84***	1.12
% Other	0.11***	2.16*	0.73	0.81	87.25***

<sup>1</sup>After adjusting for organizational and market characteristics All cause readmissions for AMI admissions Coefficients represent Exp(beta). \*\*\* p < 0.001; \*\* p < 0.001; \* p < 0.01

### Regression Results for 30-day Readmissions – Heart Failure<sup>1</sup>

	Whites	Blacks	Hispanics	Asians	Other
% Black	0.16***	88.22***	1.09	2.18**	0.97
% Hispanic	0.10***	1.45*	28.69***	1.54	1.48
% Asian	0.13***	4.29***	3.29***	154.51***	2.69
% Other	0.48***	2.33**	1.92*	1.49	120.76***

<sup>1</sup>After adjusting for organizational and market characteristics All cause readmissions for Heart Failure admissions Coefficients represent Exp(beta). \*\*\* p < 0.001; \*\* p < 0.001; \* p < 0.01

### Regression Results for 30-day Readmissions – Pneumonia<sup>1</sup>

	Whites	Blacks	Hispanics	Asians	Other
% Black	0.29***	45.16***	1.85**	1.13	1.12
	0.25	43.10	1.05	1.15	1.12
% Hispanic	0.12***	1.34	20.45***	1.45	1.17
	0.12	1.54	20.45	1.43	1.17
% Asian	0.12***	1.50	1.74	154.86***	0.66
	0.12	1.50	1.74	154.00	0.00
% Other	0.38***	1.78	1.05	1.85	85.04***

<sup>1</sup>After adjusting for organizational and market characteristics All cause readmissions for Pneumonia admissions Coefficients represent Exp(beta). \*\*\* p < 0.001; \*\* p < 0.001; \* p < 0.01

### Regression Results for Financial Performance

	Total Margin	Operating Margin	
	Beta	Beta	
% Black	-0.057*	-0.154*	
% Hispanic	-0.062**	-0.347***	
% Asian	0.046	0.109	
% Other	-0.061*	-0.049	

<sup>1</sup>After adjusting for organizational and market characteristics \*\*\* p < 0.001; \*\* p < 0.001; \* p < 0.01





# Summary of Results

- Increased racial/ethnic patient mix is associated with higher 30-day readmissions for both Whites and minorities among patients with AMI, HF, and pneumonia
- Increased proportion of Blacks and Hispanics is associated with lower financial performance in terms of both operating and total margin







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## Conclusions

- Hospitals serving a more diverse patient mix on average are more under-resourced and experience higher 30-day readmissions
- Potential unintended consequences of financial penalties for hospitals based on higher readmission rates

















# **Policy Implications**

- Affordable Care Act
  - Financial penalties for hospitals with high readmission rates may exacerbate racial/ethnic disparities
  - Increasing insurance rates, particularly in states with Medicaid expansion. Larger effect on minorities.
  - Reductions in Disproportionate Share Hospital payments
- Quality improvement initiatives should target hospitals serving more vulnerable populations
- Risk-adjustment of payment for racial/ethnic patient mix?

















## Limitations

- Readmission rates were not risk-adjusted
- Limited to two years of analysis and three states
- Study focused on hospital overall financial performance rather than patient level costs
- Future research should explore the impact of quality improvement strategies targeting hospitals with large vulnerable populations

















## Acknowledgements

• Deep South Resource Center on Minority Aging (RCMAR)







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